

Memory Jogger

In order to start, you must do what is called a "**Memory Jogger**", which is a list of names of people that you know that you will call or contact to tell about your Home Based Business. This Memory Jogger is a list of "Triggers" that will trigger your mind of people that you know.

It is a Psychological Fact that if you are 25 years or older, you know 1000 people. You have just forgotten most of them, so you need a reminder of them. That is the purpose for a Memory Jogger. The list could contain names of family, occupations, associations, plus many more. You need to look at the list and come up with as many names as you can.

You must come up with at least 100 names the first attempt, and you are going to want phone #'s. If you have an email that will help too. This will give you what is called a "**Working Inventory**".

Your REAL Inventory is NOT the products or Services your company sells. It is PEOPLE. And you MUST have people to talk to about what you are doing. Many folks who start out have way too few names, and then complain that they have no one to talk to. Think of everyone you know WITHOUT judging their interest level, and write their name down. If you can, ask your partner to do it with you. It will become a very important part of your beginning success in MLM.

If you ever run out of names, we can discuss sources for leads of people that have expressed interest in a Home Based Business Opportunity.

Use the "**Follow your Dollar**" strategy to come up with names for your warm market list. WHO are you spending money with to live your life and purchase things for you and your family?

- Who is your Insurance Agent?
- Who did you buy your car from?
- Who do you buy your clothes from?
- Who sold you your house?
- Who do you buy your airline tickets from?
- Whose your doctor?
- Who does your taxes?
- Who is your Dentist?
- Are you starting to get the point?

There are people you do business with. You need to let them know you could use their help in your new network marketing enterprise.

Say, "***I think you would agree that I do a lot of business with you, and I need your help with my new business.***"

To DOUBLE the size of any Memory Jogger, you need to ask a question. "Who do you know that they know?"

This will double the size of any Names List you can potentially come up with. Doing a **Memory Jogger** is important to your getting off to a good start in your Home Based Business. Make sure you do it, to assist in massive Home Based Business Success.

Some items in this list may be redundant since they were gathered from several other lists and compiled here.

WHO DO YOU KNOW?

- Who's dissatisfied
- Money motivated
- Who's out of work
- Family members
- Who Is laid off
- Who's in MLM
- Who has lots of time
- Who's your doctor
- Reads self help books
- Your parents' friends
- Who does your taxes
- Works in your bank
- Who's their own boss
- Who are your friends
- Went to school with
- Gave a business card
- Who wants freedom
- Who is successful
- Who's Your dentist
- Works with kids
- Who you look up to
- Who cuts your hair
- Who teaches
- Who likes to dance
- Who wants a vacation
- Who Attends church
- Who is in sales
- Who needs a new car
- Your neighbors
- Who is your boss
- Who is Self motivated
- Works in restaurants
- On your wedding list
- Who you like the least
- Who is disabled
- Wants a promotion
- Who sold you your car
- Who likes team sports
- Works on computers
- You met on a plane
- Who have you helped
- Who builds web sites
- Got a new computer
- Who likes to garden
- Who you met at a party
- Unhappy w/ income

- Likes to help people
- Who your friends know
- Who watches TV often
- Who likes the internet
- Who delivers your mail
- Works at the grocery
- Owns a small business
- Who is in college
- Who has a boat
- Repairs your house
- Works w/fundraisers
- Who will help you
- Likes to buy things
- Calls you at home
- Who recycles
- Needs a web site
- Likes to talk on/phone
- Bought a new home
- Bought a new car
- High energy people
- Needs extra money
- Works part time jobs
- Who works nights
- Who needs more time
- Who is a social worker
- Who looks up to you

- Attorneys
- Bankers
- Brothers
- Builders
- Car Salesman
- Coaches
- Communication workers
- Construction workers
- Cousins
- Dancers
- Electrical workers
- Engineers
- Fireman
- Flooring Sales
- Friends of relatives
- Jewelers
- Karate Instructors
- Legal Assistants
- Life Insurance Sales
- Machine Shop workers
- Neighbors
- Relatives of friends
- Retail Sales clerks

Who are you spending money with to live your life and purchase things for you and your family?

- Who is your Insurance Agent?
- Who did you buy your car from?
- Who do you buy your clothes from?
- Who sold you your house?
- Who do you buy your airline tickets from?

- Who is your doctor?
- Who does your taxes?
- Who is your Dentist?

These tactics are what we have found to be extremely effective in creating leads and consistent people to call on.

There are hundreds of ways to Prospect. These are just a few to get you started and on your way. Take one which appeals to you and start immediately.

1) People that care about you.

A warm or hot market is a great place to start. But ask yourself a question: Who really cares about my success and future? Start there and ask for their help. You will be surprised how caring and emotions can be of benefit to you. If they do care about you, they will listen to you and try to help.

2) People you truly care about.

Who do you truly care about and want to see have a great life? Start there. Your compassion and caring will come through and impact in a positive way. People liked to be thought of, and this is a way to make that happen and also to show your feelings towards their future and Life.

3) People that you know that care about the same things.

Who has a commonality with you in caring for the same things? Perhaps you know them from a club or church, or an association. You have already established that you have something in common that matters to you both. And your business would be a great way to expand that relationship.

4) Follow your Dollar.

Who do you do business with? Who do you give money to on a regular basis? Whether it is shopping or getting something repaired or simply paying to have some work done, those are the people you want to target. Who did you buy your car from? Who sells you your clothing and groceries? Follow your dollar. There is a gold mine there in contacts and potential sales. They may be hesitant about joining you, but ask for referrals. They owe them to you.

5) The Goldmine on your desk.

Most folks have some form of a Rolodex or card case on their desk, or in their planner. But most have a listing of who they have gathered cards from. Even in their palm pilot. Most Business owners have a great Rolodex but less than 10% of the cards produce revenue for them.

6) Referrals.

This business is not for everyone. But everyone knows someone, who it could be for. Ask for referrals. And it really depends on how you ask, that determines the response. Say, "Obviously this isn't for you, but if you

were me, who would be the first 2 people you would call to share this with?" And then call them. Say "Hello Mary? My name is Doug, and I promised Tom I would give you a call to share an idea he thought you would enjoy."

7) Business owners you know or someone else knows them.

Business owners, especially small business owners are always looking for ways to increase value to their employees, and to increase the bottom line to their company. A lot of business owners have found Network Marketing to be a great secondary profit center for their business. And they all have associations they belong to with other business owners. A good way to prospect them is to ask for their advice on Marketing and their help in marketing your products. Don't forget the Goldmine on their desk, their Rolodex.

8) Stay at Home moms.

One of the fastest growing sectors in MLM is the stay at home mom. Many women professionals are starting to leave their jobs and careers to spend time with their family. Their values seem to be changing, and with that comes a great opportunity to help them reclaim the income they lost. And they already have proven themselves to be an asset in the workforce. Also, over 70% of all networkers are women.

9) Chamber of Commerce.

Every city has a Chamber of Commerce. And most members are all business minded which means a goldmine for sales and referrals, and even some distributors. Join your chamber or at least attend some functions and get a listing of members.

10) Civic/Charitable organizations.

Join a Civic group to first, make a difference in your city, not just to network. And become known as a go getter and helper, and as you do these things, ask for people's referrals. And there may be times somewhere down the line you could let them try your products. But understand - FIRST make a difference in the group, and then you will have a better chance of making a difference with them with your business.

HERE ARE SOME MORE IDEAS FOR FINDING CONTACTS:

- ✓ Attending trade shows
- ✓ Taking adult education classes
- ✓ Frequenting new businesses
- ✓ Attending parties
- ✓ Attending charity functions
- ✓ Joining a gym/health club
- ✓ Joining community organizations
- ✓ Rotary/Kiwanis/Lions Clubs
- ✓ Going to different restaurants
- ✓ Chamber of Commerce meetings
- ✓ Professional networking groups

RELATIVES

- Parents
- Grandparents
- Sister
- Brother
- Aunt
- Uncle
- Cousin

WHO IS MY:

- Milkman
- Mailman
- Paperboy (Parents)
- Dentist
- Physician
- Minister
- Insurance Agent
- Accountant
- Congressman
- Pharmacist
- Veterinarian
- Optometrist
- Lawyer
- Florist

WHO SOLD ME MY:

- House Car/Tires
- T.V./Stereo
- Fishing License
- Hunting License
- Wedding Rings Business Clothes
- Appliances
- Glasses/Contacts
- Vacuum Cleaner
- Boat
- Camper
- Furniture
- Office Equipment

I KNOW SOMEONE WHO IS A:

- Nurse
- Golf Pro
- Student
- Fashion Model
- Security Guard
- Sheriff
- Fire Chief
- Secretary
- Welder
- Music Teacher
- Art Instructor
- Seamstress
- Carpenter
- Pilot/Stewardess
- Bus Driver
- Bank Teller
- Garage Mechanic
- Editor
- Lab Technician

- Printer
- Restaurant Owner
- Office Manager
- Surgeon
- Librarian
- Real Estate Agent
- Interior Decorator
- Lifeguard
- Fisherman
- Waitress
- Notary Public
- Antique Dealer
- Contractor
- Chiropractor
- Electrician
- Motel Owner
- Dietitian

I KNOW SOMEONE WHO IS A:

- Lives Next Door
- My Barber/Hairdresser
- Teaches My Kids
- Was my Best Man
- Was My Maid of Honor
- Repaired My TV
- Was my Photographer
- Is My Baby-sitter
- Was My Teacher
- Goes Bowling with Me
- Is my Former Boss
- Teaches Ceramics
- Were in my Car Pool
- Cuts My Grass
- Painted My House
- Owns My Apartment
- Is in Rotary, Lions
- In My Book Club
- Dry Cleans Clothes
- Hung My Wallpaper
- Sells Me Gasoline
- Delivers Parcels
- Sells Ice Cream
- Was My Navy Buddy

HERE ARE SEVERAL ADDITIONAL JOB TITLES AND DESCRIPTIONS THAT YOU CAN TARGET:

1. Accordionists
2. Accountant
3. Accountants and auditors
4. Actor
5. Actors, producers, and directors
6. Administrative services managers
7. Administrator
8. Advertising sales agents
9. Advertising, marketing, promotions, public relations, and sales managers
10. Advocate
11. Aerospace engineers
12. Agent
13. Agricultural and food scientists
14. Air traffic controller
15. Air transportation occupations

16. Aircraft and avionics equipment mechanics and service technicians
17. Aircraft pilots and flight engineers
18. Airman
19. Alchemist
20. Alderman
21. Ambassador
22. Analyst
23. Anesthesiologist
24. Animal care and service workers
25. Animal trainer
26. Animator
27. Announcers
28. Anthropologist
29. Antique dealer
30. Appraisers and assessors of real estate
31. Arbiter (also Arbitrator)
32. Archaeologists
33. Architects
34. Archivists, curators, and museum technicians
35. Art and design occupations
36. Artists and related workers
37. Assemblers and fabricators
38. Astronomers
39. Athletes, coaches, umpires, and related workers
40. Athletic trainers
41. Audiologists
42. Author
43. Automotive body and related repairers
44. Automotive service technicians and mechanics
45. Aviator
46. Background artist
47. Bagger
48. Bailiff
49. Baker
50. Balloonist
51. Bank teller
52. Banker
53. Barber
54. Barbers, cosmetologists, and other personal appearance workers
55. Barista
56. Bartender (also Barkeeper, Barman, Barmaid)
57. Baseball players
58. Basketball players
59. Beautician
60. Beekeeper
61. Bellmaker
62. Bellman
63. Bill and account collectors
64. Billing and posting clerks and machine operators
65. Biochemists
66. Biographer
67. Biological scientists
68. Biologist
69. Bishop
70. Blacksmith
71. Boatbuilder
72. Bodyguard
73. Bondbroker
74. Bookbinder
75. Bookkeeper
76. Bookseller
77. Botanist
78. Boxers
79. Brewer
80. Bricklayer
81. Brickmasons, blockmasons, and stonemasons

82. Broadcast and sound engineering technicians and radio operators
83. Broker
84. Builder
85. Building and grounds cleaning and maintenance occupations
86. Building cleaning workers
87. Bus drivers
88. Business analyst
89. Business owner
90. Business people
91. Butcher
92. Butler
93. Cab driver
94. Cabinet-maker
95. Caddy
96. Calligrapher
97. Cameraman
98. Candlemaker
99. Cardiologist
100. Cardiovascular technologists and technicians
101. Cargo and freight agents
102. Carpenter
103. Carpet, floor, and tile installers and finishers
104. Cartoonist
105. Cashier
106. Cement masons, concrete finishers, segmental pavers, and terrazzo workers
107. CEO (Chief Executive Officer)
108. CFO (Chief Financial Officer)
109. Chairman of the Board
110. Chairman of the School Board
111. Chamberlain
112. Chancellor
113. Chaplain
114. Chef
115. Chefs, cooks, and food preparation workers
116. Chemist
117. Chess players
118. Chief of Police
119. Childcare workers
120. Chimney-sweeper
121. Chiropractors
122. Choreographer
123. Circuit preacher
124. Civil engineer
125. Civil rights leaders
126. Civil servant
127. Claims adjusters, appraisers, examiners, and investigators
128. Clarinetist
129. Cleaning staff
130. Clergy
131. Clerk
132. Climbers
133. Clinical psychologists
134. Clothier
135. Clown
136. Coach
137. Coast guard
138. Coin, vending, and amusement machine servicers and repairers
139. Collectors
140. College President
141. Comedian
142. Communications equipment operators
143. Community and social services occupations
144. Composer
145. Computer and information systems managers
146. Computer control programmers and operators
147. Computer engineer
148. Computer operators
149. Computer programmer
150. Computer scientists and database administrators
151. Computer software engineers
152. Computer support specialists and systems administrators
153. Computer systems analysts
154. Computer, automated teller, and office machine repairers
155. Conductor (music)
156. Conservation scientists and foresters
157. Construction and building inspectors
158. Construction equipment operators
159. Construction laborers
160. Construction managers
161. Construction trades and related workers
162. Construction worker
163. Consultant
164. Controller
165. Cook
166. Copywriter
167. Coroner
168. Corporate executive officer
169. Corporate leaders
170. Corporate librarian
171. Correctional Officer
172. Correctional officers
173. Correspondent
174. Cosmetologist
175. Counselors
176. Counter and rental clerks
177. Courier
178. Couriers and messengers
179. Court reporters
180. CPA (Certified Public Accountant)
181. Craftsman (also Craftswoman)
182. Credit authorizers, checkers, and clerks
183. Culinary cooker
184. Curator
185. Currier
186. Custodian
187. Customer service representatives
188. Customs officer
189. Dancers and choreographers
190. Data entry and information processing workers
191. Database administrator (DBA)
192. Demolitionist
193. Demonstrators, product promoters, and models
194. Dental assistants
195. Dental hygienists
196. Dentist
197. Deputy (law enforcement)
198. Designer
199. Desktop publishers
200. Detective
201. Dietitians and nutritionists
202. Diplomat
203. Director
204. Directors and producers of documentaries
205. Disc jockey
206. Dishwasher
207. Dispatcher
208. Distiller
209. Diver
210. Dock laborer
211. Doctor

- 212. Doctor of Chiropractic
- 213. Doctor of Physical Therapy
- 214. Documentalist
- 215. Dogcatcher
- 216. Domestic worker
- 217. Doorman
- 218. Drafters
- 219. Draper
- 220. Dressmaker
- 221. Drill instructor
- 222. Driver
- 223. Drummer
- 224. Drywall installers, ceiling tile installers, & tapers
- 225. Dyer
- 226. Economist
- 227. Editor
- 228. Education administrators
- 229. Education, training, library, & museum occupations
- 230. Educator
- 231. Electrical and electronic equipment mechanics, installers, and repairers
- 232. Electrical engineer
- 233. Electrician
- 234. Electronic home entertainment equipment installers and repairers
- 235. Elevator installers and repairers
- 236. Elevator worker
- 237. Embroiderer
- 238. Emergency Medical Technician (EMT)
- 239. Emergency medical technicians and paramedics
- 240. Engraver
- 241. Entertainer
- 242. Entertainers and performers, sports and related occupations
- 243. Entrepreneur
- 244. Environmental scientist
- 245. Escort
- 246. Estate Agent
- 247. Evangelist
- 248. Examiner
- 249. Executive
- 250. Explorer
- 251. Exterminator
- 252. Face and body painter
- 253. Factory worker
- 254. Farmer
- 255. Farmers, ranchers, and agricultural managers
- 256. Fashion designer
- 257. FBI Agent
- 258. Figure skaters
- 259. File clerks
- 260. Film director
- 261. Film producer
- 262. Financial Adviser
- 263. Financial Manager
- 264. Financial Planner
- 265. Financier
- 266. Fire fighting occupations
- 267. Fire marshal
- 268. Fire officer
- 269. Firefighter
- 270. Fisherman
- 271. Fitness workers / trainers
- 272. Flautist
- 273. Flight attendant
- 274. Flight engineer
- 275. Flight instructor
- 276. Flight technician
- 277. Floor manager
- 278. Floral designers
- 279. Florist
- 280. Flutist
- 281. Food and beverage serving and related workers
- 282. Food preparation & serving related occupations
- 283. Food processing occupations
- 284. Food service managers
- 285. Footballers (soccer)
- 286. Foreman
- 287. Forester
- 288. Funeral directors
- 289. Game designers
- 290. Game Developer
- 291. Garbage collector
- 292. Gardener
- 293. Gate-keeper
- 294. Geographer
- 295. Geologist
- 296. Geophysicist
- 297. Golfers
- 298. Government agent
- 299. Graphic artist
- 300. Graphic designers
- 301. Greengrocer
- 302. Grocer
- 303. Groom (horses)
- 304. Grounds maintenance workers
- 305. Guard
- 306. Guide
- 307. Guitarist
- 308. Gunsmith
- 309. Gymnasts[2]
- 310. Gynecologist
- 311. Hairdresser
- 312. Hazardous materials removal workers
- 313. Headmaster (also Headmistress)
- 314. Health diagnosing and treating occupations
- 315. Health technologists and technicians
- 316. Healthcare support occupations
- 317. Heating, air-conditioning, and refrigeration mechanics and installers
- 318. Heavy vehicle and mobile equipment service technicians and mechanics
- 319. Herbalist
- 320. Historian
- 321. Home appliance repairers
- 322. Host (also Hostess)
- 323. Hotel, motel, and resort desk clerks
- 324. Hotelier
- 325. House painter
- 326. Housewife
- 327. Human resources assistants, except payroll and timekeeping
- 328. Human Resources Officer
- 329. Human resources, training, and labor relations managers and specialists
- 330. Hunter
- 331. Hydraulic engineer
- 332. Illusionist
- 333. Illustrator
- 334. Impersonator
- 335. Importer
- 336. Information and record clerks
- 337. Innkeeper
- 338. Inspectors, testers, sorters, samplers
- 339. Installation, maintenance, & repair occupations
- 340. Instructor
- 341. Instrumentmaker (musical)

- 342. Insulation workers
- 343. Insurance sales agents
- 344. Intelligence officer
- 345. Interior designer
- 346. Internist
- 347. Interpreters and translators
- 348. Interrogator
- 349. Interviewers
- 350. Inventor
- 351. Investment Analysts
- 352. Investment Banker
- 353. Investment Broker
- 354. Janitor
- 355. Jewelers and precious stone and metal workers
- 356. Jockey
- 357. Journalist
- 358. Judges, magistrates, and other judicial workers
- 359. Juggler
- 360. Laboratory worker
- 361. Landlord (also Landlady)
- 362. Landscape architects
- 363. Landscaper
- 364. Law enforcement agent
- 365. Lawyer
- 366. Lecturer
- 367. Legal occupations
- 368. Librarian
- 369. Library assistants, clerical
- 370. Licensed practical & licensed vocational nurses
- 371. Life Coach
- 372. Life scientists
- 373. Lifeguard
- 374. Linguists
- 375. Loan officer
- 376. Lobbyist
- 377. Locksmith
- 378. Lodging managers
- 379. Lumberjack
- 380. Machine setters, operators, & tenders
- 381. Magician
- 382. Magistrate
- 383. Maid
- 384. Mailman or Mail carrier
- 385. Maintenance and repair workers, general
- 386. Make-up artist
- 387. Manager
- 388. Manicurist (also Manicure)
- 389. Manufacturer
- 390. Marine
- 391. Marketing Director
- 392. Marketing Manager
- 393. Marksman
- 394. Martial artist
- 395. Martial Arts Instructor
- 396. Mason
- 397. Massage therapists
- 398. Masseur (also Masseur)
- 399. Mathematician
- 400. Mechanic
- 401. Media and communications-related occupations
- 402. Medic
- 403. Medical and health services managers
- 404. Medical assistants
- 405. Medical records & health information technicians
- 406. Meeting and convention planners
- 407. Messenger
- 408. Metal workers and plastic workers
- 409. Meteorologist
- 410. Meter readers, utilities
- 411. Midwife
- 412. Military Leader
- 413. Miner
- 414. Minister
- 415. Missionary
- 416. Model
- 417. Mortician
- 418. Motor vehicle
- 419. Movie actors
- 420. Music Director
- 421. Musicians, singers, and related workers
- 422. Nanny
- 423. Navigator
- 424. Negotiator
- 425. News analysts, reporters, and correspondents
- 426. Notary
- 427. Nun
- 428. Nursing, psychiatric, and home health aides
- 429. Obstetrician
- 430. Occupational therapist
- 431. Occupational therapist assistants and aides
- 432. Optometrists
- 433. Orthodontist
- 434. Painters and paperhangers
- 435. Paralegals and legal assistants
- 436. Paramedic
- 437. Park ranger
- 438. Pastor
- 439. Pawnbroker
- 440. Pediatrician
- 441. Perfumer
- 442. Personal and home care aides
- 443. Personal care and service occupations
- 444. Personal Trainer
- 445. Pest control workers
- 446. Pharmacist
- 447. Photographer
- 448. Photographic process & processing operators
- 449. Photojournalists
- 450. Physical Therapist
- 451. Physical therapist assistants and aides
- 452. Physician Assistant
- 453. Physicians and surgeons
- 454. Physicists and astronomers
- 455. Pianist
- 456. Piano tuner
- 457. Plumber
- 458. Podiatrists
- 459. Poet
- 460. Police and detectives
- 461. Police inspector
- 462. Police officer
- 463. Postal Service workers
- 464. Power plant operators or dispatchers
- 465. Preachers
- 466. President of the Board
- 467. President of the School Board
- 468. Priest
- 469. Principal
- 470. Printing machine operators
- 471. Private detectives and investigators
- 472. Probation officers & correctional specialists
- 473. Professional Athlete
- 474. Professional Gambler
- 475. Professional Video Game Player
- 476. Professor
- 477. Programmer
- 478. Project Manager
- 479. Property, real estate, & community managers

480. Psychiatrist
481. Psychologist
482. Public Relations Officer
483. Public relations specialists
484. Public Speaker
485. Publisher
486. Rabbi
487. Race driver
488. Radiologist
489. Real estate brokers and sales agents
490. Real estate developer
491. Real estate investor
492. Receptionists and information clerks
493. Record Producer
494. Recording engineer
495. Recreation workers
496. Recreational therapists
497. Referee
498. Refuse collector
499. Registered nurses
500. Religion scholars
501. Remedial Teacher
502. Repairman
503. Reporter
504. Researcher
505. Reservation and transportation ticket agents and travel clerks
506. Respiratory Therapist
507. Retail salespersons
508. Roofers
509. Sailor
510. Sales and related occupations
511. Sales representatives, wholesale & manufacturing
512. Sales worker supervisors
513. Salesperson (also Salesman, Saleswoman)
514. Saxophonist
515. School Principal
516. School superintendent
517. Scientist
518. Screenwriter
519. Sculptor
520. Seamstress
521. Secretaries and administrative assistants
522. Secretary
523. Securities, commodities, and financial services sales agents
524. Security guards and gaming surveillance officers
525. Sheriff
526. Singer-songwriters
527. Soccer players
528. Social workers
529. Soldier
530. Songwriters
531. Sound technician
532. Speech therapist
533. Sports announcers
534. Sports instructor
535. Sports writers
536. Steward (also Stewardess)
537. Stockbroker
538. Stonecutter
539. Store Manager
540. Street artist
541. Street musician
542. Street vendor
543. Student
544. Stunt coordinator
545. Stunt double
546. Stunt performer
547. Surgeon
548. Surveyors, cartographers, photogrammetrists, and surveying technicians
549. Swimmer
550. Swimming Coach
551. Switchboard operator
552. Tailor
553. Tattooist (also Tattooer)
554. Taxi drivers and chauffeurs
555. Taxidermist
556. Teacher assistants
557. Teachers—preschool, kindergarten, elementary, middle, and secondary
558. Teachers—special education
559. Televangelists
560. Television actors
561. Television presenters
562. Television Producers
563. Television reporters
564. Television, video, and motion picture camera operators and editors
565. Tellers
566. Tennis players
567. Therapist
568. Trademark attorney
569. Translator
570. Travel agents
571. Truck Driver
572. Tutor
573. Upholsterer
574. Usher
575. Valet
576. Vehicle and mobile equipment mechanics, installers, and repairers
577. Ventriloquist
578. Veterinarian
579. Veterinarians and veterinary surgeons
580. Video-editor
581. Violinist
582. Waiter (also Waitress)
583. Watchman
584. Web designer
585. Webmaster
586. Wedding planner
587. Welding, soldering, and brazing workers
588. Window-dresser
589. Wine connoisseur
590. Winemaker
591. Woodcarver
592. Writers and editors
593. X-ray technician
594. Zookeeper
595. Zoologist